

## **PINPOINT JOINS THE ALTECH NETSTAR GROUP**

The management of Pinpoint Communication is pleased to announce that Altech Netstar has acquired Pinpoint Communications Pty Ltd. effective from 31<sup>st</sup> of March 2015. Altech Netstar International Pty Ltd. have acquired the shares in Pinpoint Communications Pty Ltd and so our ABN, constitution, financing and day to day business operations will not be changed.

### **WHO IS ALTECH NETSTAR?**

Altech Netstar pioneered the stolen vehicle tracking and recovery (SVR) industry in South Africa over 21 years ago. Altech Netstar's technological developments have been on the cutting edge of world advancements, and this proficiency is underscored by numerous Technology Top 100 awards.

Altech Netstar caters for a wide range of needs with its product line-up. Its locally designed and manufactured systems have stood the test of time, and range from basic phone-in SVR systems to advanced fleet management solutions, as well as vehicle, asset and personal tracking devices.

With over 600,000 vehicles under its protection, Altech Netstar provides the most comprehensive private recovery service and fleet management infrastructure in southern Africa.

Altech Netstar employs over 800 people.

### **A NEW ERA FOR PINPOINT COMMUNICATIONS**

Netstar's acquisition of Pinpoint represents an opportunity for the two companies to bring together a combined 35 years of Telematics expertise to the Australian and regional market.

The management team at Pinpoint is very excited about having one of the world's largest Telematics companies supporting the Pinpoint brand. We see huge opportunities for our staff and customers and believe this will be the beginning of a new era for Pinpoint.

Netstar will bring a wealth of product and knowledge to the Australian Telematics market place. Combined with Pinpoint's reputation for reliable product and a well-respected service record, we believe that Pinpoint's future is bright.

### **BUSINESS AS USUAL**

It will be business as usual for Pinpoint and our customers and you can expect new product and service announcement over the coming weeks as Pinpoint-Netstar begin to bring advanced fleet and driver management products and services to the Australian market.

If you have any Enquiries about this announcement please contact your account manager or the undersigned.

Stephen Grundy

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## **FREQUENTLY ASKED QUESTIONS**

### **Q: WILL THE PINPOINT BRAND CONTINUE?**

A: Yes, Altech NetStar International Pty Ltd. have acquired the shares in Pinpoint Communications Pty Ltd and so our ABN, constitution, financing and day to day business operations will not be changed.

### **Q: WILL MANAGEMENT CHANGE AT PINPOINT?**

A: No. The Pinpoint management team remains unchanged and we plan to stay with the business to help grow Pinpoint into the future.

### **Q: WILL THIS AFFECT MY CURRENT PINPOINT AVM SERVICE?**

A: No. We are not planning on changing our current services, we will however look at adding new services that will add more value to your business. Eg: Driver Behaviour reporting and Video solutions

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Altech Netstar is part of the Altron TMT Group. Altron TMT is a high-technology Telecommunications, Multi-media and Information Technology (TMT) solutions group focused on providing value-added products, services and solutions through the convergence of TMT, driven by market demand.